

NORTH EAST MOTOR TRADE

NEMTA

A P P R E N T I C E S H I P S

www.nemta.co.uk

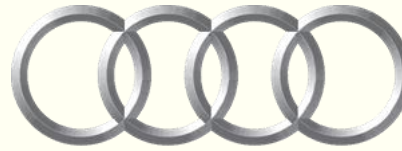
Who knows what
they want to do when
they leave school?

What is important to you?

- Cool brands.
- Type of job.
- A career.
- Money.
- Qualifications.
- Employment.



Cool Car Brands



Mercedes-Benz

Audi

BENTLEY



ASTON MARTIN



PORSCHE



JAGUAR

What types of
businesses make up
the motor industry?



SALES



SERVICE



BODYSHOP



PARTS



CUSTOMER CARE



ACCOUNTS



What roles/jobs are available?

Technician/MOT Tester
Painter
Panel Beater
Body Fitter
Cosmetic Repairer
Parts Person
Parts Supervisor
Car Sales Person
Fleet Sales Person
Service Receptionist
Business Manager
Workshop/Bodyshop Controller
Regional Manager
Group Aftersales Manager
General Manager
Aftersales Manager
Sales Manager (New/Used/Fleet)
General Sales Manager

Marketing Manager
Service Manager
Bodyshop Manager
Parts Manager
Personnel Manager
Marketing Co-ordinator
Sales Controller
Fast Fit Manager/Supervisor
Rental Supervisor/Manager
Bodyshop Receptionist
Estimator
HGV Fitter
Warranty Controller
Accountant
Credit Controller
Sales Administrator
Marketing Assistant
Sales/Purchase/Nominal Ledger Clerk

OPPORTUNITIES?

- Senior Technician
- Management
- Small Business Owner
- Director of a Large Company
- Owner of a dealer group
- Consultant to other businesses

Common Career Path

Trainee Sales Person



Sales Person



Business Manager



Sales Manager



General Manager



Divisional General Manager



Possible Career Path

Apprentice Technician



Technician



Service Advisor



Car Sales Person



Business Manager



Group Business Manager Trainer



Manufacturer Franchise Zone Manager



Potential Earnings

The background of the slide features several stacks of silver coins of varying heights, arranged in a row across the bottom. The coins have some faint markings and patterns on them. The overall background is a light, slightly textured grey.

General Managers	OTE Circa £100k+
Sales Managers	OTE Circa £55k+
Sales Controllers	OTE Circa £43k+ (£80k)
Sales Person	OTE Circa £38k+ (£70k)
Technicians	Av. £20k - £23k + Bonus
Service Advisors	OTE Circa £22k
Workshop Controllers	OTE Circa £26k
Painter/Panel Beaters	Av. £21k - £23k + Bonus
Accountants	Av. £35k+
Sales Admin	Av. £18k+
Estimators	Av. £27k + Bonus

Potential Earnings (Short Term)

The background of the slide features several stacks of silver coins of varying heights, arranged in a row. The coins have some faint, illegible markings on them. The stacks are positioned behind the text, creating a sense of depth and value.

Sales Admin	Av. £18k+
Technicians	Av. £20k - £23k + Bonus
Painter/Panel Beaters	Av. £21k - £23k + Bonus
M.E.T. Technician	Av. £20,500 - £22,500 + Bonus
Parts Person	Av. £17,500 - £18,800 + Bonus

What About Qualifications?

An apprenticeship includes being registered with a specialist training provider. You will work towards an NVQ (National Vocational Qualification) relevant to the job you are doing.

NVQ

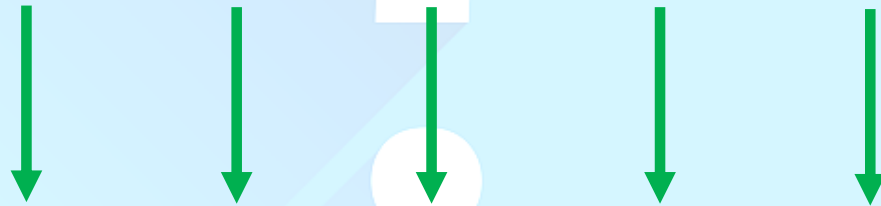
- Light vehicle maintenance and repair.
- Heavy vehicle maintenance and repair.
- Vehicle body refinishing.
- Vehicle body repair.
- Administration.
- Customer care.

you



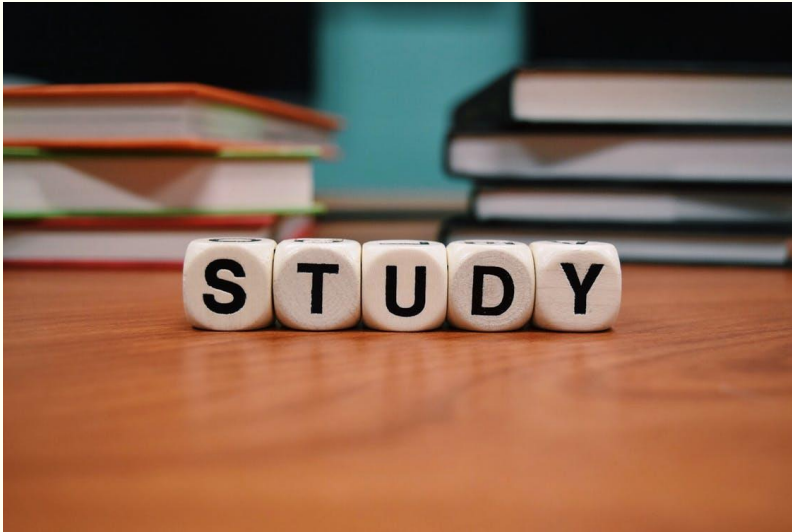
But...

How do you get into the
industry?



AN APPRENTICESHIP

Education Vs. Experience



Apprenticeship

Employed **£4.15 ph. = £ 8,632 py.**

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Employed **£4.15 ph. = £8,632 py.**

Earned: £25,896

NOTE:

This information is based on a 40 hour week, excludes any overtime that me be worked and is based on April 2020 rates.

Remember, you still have a job.

University

Unemployed **£9,250 + £9,200**

Unemployed **£9,250 + £9,200**

Unemployed **£9,250 + £9,200**

You now owe: £55,350

NOTE:

This information includes the maintenance living cost loan of £9,200 throughout the term and is based on 2020-2021 costs.

Remember you will not be employed and will need to look for a job.

For more information on
Apprenticeships, head over to:
www.nemta.co.uk

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